



**Transfer Guide: Heartland Community College to Lincoln College
Bachelor of Science in Sport Management**

The following table indicates the articulation of courses from HCC to LC for those courses specific to the Articulation Agreement regarding LC's **BS in Sport Management**. †

Heartland Community College to Lincoln College Course Equivalencies for Students Intending to Pursue the BS in Sport Management			
HCC Course Number	HCC Course Title	LC Course Number	LC Course Title
ACCT 200	Financial Accounting	BUS 101	Financial Accounting
ACCT 201	Managerial Accounting	BUS 102	Managerial Accounting
BUSN 110	Introduction to Business	BUS 105	Introduction to Business
BUSN 130	Computer Applications in Business	BUS 166	Management Information Systems
BUSN 210^	Legal Environment of Business	BUS 306^	Business Law I
BUSN 220	Principles of Management	BUS 205	Principles of Management
BUSN 225	Introduction to Sport Management	SPM 201	Introduction to Sport Management
BUSN 226	Introduction to Sport Marketing	Major Elective	This course will waive the foundation requirement of BUS 203 and act as the pre-requisite for SPM 304 – Sport Marketing
BUSN 230	Principles of Marketing	BUS 203	Principles of Marketing
BUSN 299	Internship in Business & ACSM	SPM 252	Practicum in Sport Management
COMM 101	Introduction to Oral Communication	CMN 101	Fundamentals of Speech
EDUC 163	Introduction to Coaching Athletics	SPM 203	Introduction to Sport Coaching
ENGL 101	Critical Reading & Writing	ENG 101	English Composition I
ENGL 102	Multimodal Composition	ENG 102	English Composition II
ECON 101	Principles of Microeconomics	ECO 108	Principles of Microeconomics
ECON 102	Principles of Macroeconomics	ECO 107	Principles of Macroeconomics
HLTH 170	Introduction to Leisure & Recreation	SPM 205	Introduction to Recreation & Leisure
MATH 106	College Algebra for Bus. & Soc. Sci.	MAT 119	College Algebra
MATH 109	College Algebra for Math and Sci.	MAT 119	College Algebra
MATH 131	Explorations in Mathematics	MAT 105	General Education Mathematics
MATH 141	Introduction to Statistics	MAT 110	Elementary Statistics



MATH 151	Calculus for Business & Social Sci.	MAT 123	Applied Calculus
SOC 101	Sociology	SOC 101	Introduction to Sociology
SOC 226 [^]	Sociology of Sport	SPM 303 [^]	Sociology of Sport

†Note: Please consult the most recent Lincoln College Academic Catalog for specific degree requirements. The current and archived catalogs may be retrieved from <https://lincolncollege.edu/course-catalogs/>.

^Note: These courses will not count toward the 27 hours of upper division credit (300-400) required of the bachelor's degree when articulated.

Lincoln College is an Illinois Articulation Initiative (IAI) participant school and honors courses designated under the IAI General Education Core Curriculum (GECC). Students are encouraged to work closely with their academic advisor to ensure the transferability of their coursework.